



DOING IT RIGHT THE FIRST TIME

FALL 2017

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Howard Says:



So your roof leaks a little, so what? Seven unexpected dangers of a leaky roof :

Water damage is a costly, serious business. Simple little problems can and will escalate to bigger problems damaging your building and the safety of the people inside. So why is even the smallest roof leak so critical to the health of your building? Here are some of the obvious ways a roof leak can damage your building:

Compromised structural integrity. Prolonged exposure to moisture will damage any decking material over time. Steel will rust; wood rot and even concrete will be affected. The cost of deck replacement sometimes can be more expensive than the roof itself!

Interior mold and mildew issues. One of the most serious consequences of a leaking roof is mold. It can spread throughout your building, the hvac system and through vents where it can invade the interior of the building and even clothing. It can lead to serious health issues including nasal congestion, rhinitis, inflammation and breathing difficulties.

Fire hazard from water damage. A leaky roof could pose a fire threat from shorted wires, not to mention damaging the electrical system as well.

Slip and fall hazards. Where there is a leak, there is a wet floor and where there is a wet floor, there is the possibility of a slip and fall.

Work environment. Plainly stated, no one likes to work in an environment where the roof constantly leaks.

Damage in the interior of the building. Damaged finished inventory and machinery, work stoppages and office damage, including computers, copying machines, rugs and sheetrock.

Higher utility bills. Water infiltration will damage the roof's insulation whether part of the roof system or the batten insulation below the deck. If the insulation becomes saturated, the r-value of the insulation will drop to zero.

While the leak may be a nuisance and can be delayed till you get around to it, the fact is, left alone will only cause bigger problems later. Have a leak, call MJT roofing, we'll make sure it's fixed right the first time.

MEET OUR STAFF:



JACOB RYBICKI

Jacob (aka Kuba in Polish) has been with the company since 2012 and is currently the head of our service department. He is the person you're likely to see on your roof after your desperate call to 'get someone out there asap and get rid of this horrible leak'. And 9 out of 10 he does it right the first time. We are amazed at his ability to find the most stubborn leaks. Customers LOVE the fact that they are leak free after he shows up but they also tell us how much they appreciate the fact that he is very modest, accommodating and willing to go out of his way. What we love is the 'can do' attitude and integrity. He is an invaluable part of MJT and considered a good friend more than an employee. Kuba lives with his wife and a 4 year old son in Passaic, NJ.



WHY ARE FALL ROOF INSPECTIONS NEEDED MORE THAN ANY OTHER TIME OF YEAR

Fall is a transitional time of year, bridging the harsh summer heat, heavy rains and damaging UV sunlight and the winter with extreme fluctuations in temperature and accumulated snow and ice just sitting on your roof.

Even though you may have not experienced leaking over the summer, there is a very good chance that the roof was damaged and water is seeping into the roof. With the extreme temperature swings during winter, this trapped moisture will expand and condense, eventually causing roofs to split. When ice forms, it can crush a steel ship and as good as your roof may seem, it is no match against ice.

At a minimum, housekeeping should be done once a year. Even on new roofs that may be warranted, every manufacturer strongly suggest housekeeping. Clogged drains from debris and falling leaves can impede drainage on the roof. Imagine the weight load over the winter when snow and ice accumulate on the roof surface without positive drainage. For every gallon of water on the roof, you've added 8.33 pound of weight.

Most people don't think about the condition of the roof unless it's already leaking. Let MJT inspect your roof for free and provide you an expert inspection report with photos. If there is anything that needs repair we'll document the problems and provide a cost for repair. Isn't it better to "fix it now" rather than wait for the problem to become a major issue during winter, especially when the roof is covered in snow and ice?

SPOTLIGHTING D'ARTAGNAN

Recently we were asked by one of our customers to inspect a building in Union, New Jersey where there was leaking. What we found was a very large warehouse and office building that needed a new roof on a couple of sections.

After verifying the pull out values that would be achieved by fastening into the gypsum deck by a third party, a new 20-Year TPO roof system was installed. What separates this from the others was whom this new roof would protect. D'Artagnan, a name not well known as it should be.

D'Artagnan is the nations leading purveyor of Foie gras, game meat, organic poultry, Pates, sausages and smoked delicacies. Anyone who has ever tasted their products (including us) raves about it quality. Don't believe us? Check out their website and see what all the fuss is about!



APPLES TO APPLES, RIGHT?

When comparing proposals, scopes of work and even the intaller, we all try to compare apples to apples. In a perfect world, that theory certainly makes sense. In the real world, maybe it doesn't turn out the way you expected.

In the photo above, they're all apples. However, which one is for baking and which one should be eaten as is? Do you know which one has a worm in it or is rotting in the inside? A simple mistake picking an apple is a lot cheaper than picking the wrong roofing contractors. Ask questions. You're about to spend a great deal of money. To steal a line, "an educated consumer is our best customer".

Take a moment to find out who you're dealing with. Check his references, visit a roof completed by them, find out if there are consumer complaints from the better business bureau. Ask for a list of suppliers. If he isn't paying his bills, the supplier can lien your building and stop the warranty from going into effect. Check his insurance and get a copy of the warranty. Know exactly what will be covered under the manufacturer's warranty and make sure it covers his workmanship!

Finally, who exactly will be installing your roof? Will the contractor you're dealing with be the installer or will he use a subcontractor that just happens to pick up with ragtag crew in front of a building supply house?

BACON WRAPPED FILET MIGNON

- 4 Grass-Fed Filet Mignon Steaks, about 8oz each
- 4 slices Hickory Smoked Bacon
- Salt and freshly ground black pepper
- 1 tablespoon neutral oil
- 4 teaspoons Black Truffle Butter

1. Preheat oven to 425 degrees F.
2. Wrap a slice of bacon around the perimeter of each steak and secure with butcher's twine. Season with salt and pepper.
3. Heat a cast iron skillet over high heat. Add just enough oil to coat bottom of pan. Sear steaks until browned, about 2 minutes each side including the bacon wrapped edge. Transfer pan to oven and bake until steaks reach desired temperature, about 6 minutes for medium-rare.
4. Move steaks to a cutting board and top each with a teaspoon of truffle butter. Rest for at least 5 minutes before serving.